

"How can we help you EMPOWER your future? Learn how Lend At Ease Mortgage Brokerage can help you find the right Solution. Meet with us today."



OUR VALUES

Integrity

Be reliable, earn and maintain trust by delivering what we promise.

Respect

Value and promote diversity. Treat others as we expect to be treated.

Satisfaction

Deliver results that surpass the expectations of our clients every time.

Comfort

Communicate regularly at every step so that you always stay updated.

Excellence

Strive for excellence through continuous enhancement of our processes and service.

Dedication

Provide timely guidance and support to help you achieve your homeownership.



"Embark on an Exciting Career as an Exclusive Mortgage Agent."

1-888-776-9996 Email: Careers@LendAtEase.com



NICK TALIB - PRINCIPAL BROKER, CEO

Nick Talib is the CEO/Principal Broker for Lend At Ease Inc. since May 2012.

In 2008, he joined a National Mortgage Brokerage as Head of their National Compliance Team working closely with all the regulatory bodies across Canada. Nick's industry experience and ability to communicate in English and French has laid the foundation for his past successes and groomed his skills for this future challenge; In 2010, Nick joined the Financial Services Commission of Ontario (FSCO), where he gained essential experience with the regulator for the Mortgage Brokerage Industry.

Nick was a former professor at MPC (CAAMP) who taught about the mortgage broker, mortgage agent and re-licensing courses. As a member of the National Ethics Committee organized by MPC, Nick is a valued member of the mortgage industry; many entities within our industry seek his assistance in making their process and companies compliant with the regulatory requirements.

Nick is a member of the Stakeholder Advisory Committee organized by the Financial Services Regulatory Authority (FSRA) whereas he was selected amongst members to represent our mortgage industry on new proposed regulatory changes.



PAMELA VERMA - VICE PRESIDENT, CFO

Pamela Verma is the CFO Vice President/Mortgage Agent for Lend At Ease since August 2012.

For more than a decade, Pamela's background came from a very high reputable airline company, United Airlines, where she was in charge of ensuring that top customer service was delivered to its high class clientele in London England. As a top performer in her category, she excelled in going above and beyond the call of duty. This attribute complements her desire to support Lend At Ease Mortgage Brokers and Mortgage Agents. Her motivation skills helps empower the professionals inside and outside our industry.

Pamela is the only executive who developed a motivational training program that is exclusive to our brokerage. This program is custom made for those who seek additional support. In 2017, Pamela was a finalist in the Top Hot List in our industry through the Canada Mortgage Professional magazine (CMP) and in 2019, she was nominated for Exceptional Leadership skills to the Canadian Mortgage Brokers Association.

The exceptional support that she brings could not complement enough her passion in having you succeed in our industry.

OUR TRAINING MODEL

"We take great pride in our excellent customer service, our Unmatched training model and our efficiency." - Pamela Verma, Vice-President

Exclusive training classes from the moment you step in, we help you build and grow your business. We have specialized classes covering each and every topic for your Mortgage business. YOU will be handheld until you're ready to fly!

Online Modules, Webinars and PowerPoint slides are easily accessible 24/7 to help our agents stay up to date on their Mortgage business, offering you all the new and exciting products you can present to your clients!

We offer continuous education training beyond the initial training to all of our agents to support their mortgage business. This includes refresher courses and exclusive coaching from Lenders on various products and much much more!

"We serve as the trusted advisors for our clients. By listening to your needs and concerns, we deliver precise tailored solutions that meet and exceed expectations."results." - Nick Talib, President

Highly-trained agents

At Lend At Ease, we take the professional development of our agents seriously. Our training module focuses on constantly enhancing their technical knowledge, management, sales and leadership skills. Indeed, our key to our success has always been the world-class skills and capabilities of our team.

Higher Value

Superior consultation and customized services.

Rich Expertise

Highly qualified agents trained and developed constantly.

Proven Efficiency

Industry-leading best practices and an array of solutions.

Measurable Results

Proven tools and resources that deliver efficiently.