Top Five Reasons to Join M.O.S. MortgageOne Solutions

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I. Dedicated to your success.

We have been doing this for over 20 years. All our top agents started new. We build a team culture so you can learn from other team members mistakes. So you don't have to make them as well.



2. Mentorship

Training is a word that will have different meanings for different people. We provide product development just like everyone else. But we also provide mentorship and try to turn every question into an opportunity to learn.



3.Access to Board and Meeting Rooms

Every agents receives access to our office for meeting clients or for doing presentations. Our boardroom seats 16 with additional seating available.



4. Archived Lender Presentations and Training

Even before Covid, we streamed every training session and lender presentation. These presentations are archived and available to all our agents. This helps you get a quick start and allows are agents to view them when it is most convenient for them!



5. Tools & Ideas to Help You Differentiate Yourself.

We have developed unique tools & ideas to help you differentiate yourself. You will have free access to tools such as Video production, video emailing and social media posting. These are on top of what The Mortgage Centre provides for you.



Call me to discuss!

I will help any agent that reaches out to me whether to join our team or not. I love this industry and we all benefit when we can increase the professionalism of everyone. I have also included some Mortgage Centre slides below. Thanks for your time!

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Longevity of our brand





We have been growing our network for 30 years. The Mortgage Centre is Canada's longest established mortgage brokerage network. We embrace the entrepreneur and allow you to operate your business independently; our strength is our people.

2 National, Franchise and Agent Website

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Our national website, www.mortgagecentre.com provides a visible footprint and validation on the internet giving visitors the trust, confidence and accessibility they need to make an informed decision. Templates are available and provide each member of our network with a functional website.

3 Mortgage Centre Intranet



Mymortgagecentre.com is your main portal for information within the network.

- Easy to use and navigate!
- Marketing materials personally tailored for you, lender/ rate information and training webinars are all just a click away on our intranet portal.



Delivery Platforms

FINASTRA

velocity



- Access to multiple front end platforms. Choose what's best for your business!
- Choice provides you with a competitive advantage

Olient Communicator and Stay In Touch Program





Client Communicator

- Customized automated monthly email newsletter where you can manage distribution.
- Simple and easy to implement into any effective communication strategy with your database.
- We manage the content so you can concentrate on your business.

Stay In Touch Program

- Magazine subscription service
- Branded with your contact information
- Fully automated and self administered program puts you in control and creates visibility in the markets you serve.

6 Mobile Apps



Your very own personal MCC Home Centre mobile app!

- Administer and customize your branded consumer mobile app.
- Share app with clients and referral sources allowing you to increase your visible footprint within your COI
- Manage the client experience, rates and view analytics all from your mobile device.







Discovery is a versatile mortgage tool where you can filter lender products based on specific client and property attributes so you can find a perfect match. This tool creates efficiency by utilizing easy to read lender cards allowing you to view multiple products and rates at once. Discovery is the only product where the lenders are updating the verified product and rate information making it a more accurate and the perfect complement for The Mortgage Centre network.

Teranet/Purview



Access to Teranet Purview for Mortgage Brokers!

- Increase due diligence and enhance client experience by gaining access to property & neighbourhood information instantly.
- Identify opportunities and validate property data to increase efficiency.

Monthly Training Calendar and President's Call





- We'll help keep you up to date on the latest industry developments!
- Monthly conference calls hosted by the President of MCC will give you further insight into industry trends.

National and Regional Events





- MCC's national conference and regional meetings help build a sense of community and focus on teamwork and collaboration.
- Opportunities to network with colleagues & peers, lenders & business partners.
- Invest in your personal growth and business by attending our annual events.

